| Registered | number: |
|------------|---------|
|            | 100175  |

DIRECTORS' REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2022

### **COMPANY INFORMATION**

**Directors** Micheál Meegan

Sinead Donovan Niall Eyre Mary Gleeson Ivor Gleeson Kathya Rouse Dargan FitzGerald Charles Larkin

Paul Dillon (resigned 3 February 2022)

David Duffy Emer Quinn

Raymond Rogers (resigned 8 December 2022) Teresa Campbell (appointed 7 June 2022)

President Micheál Meegan

Company secretary Charles Larkin (appointed 1 March 2022)

Derek Boate (resigned 1 March 2022)

Registered number 100175

Registered office 47 - 49, Pearse Street

Dublin 2

Independent auditors PKF O'Connor Leddy & Holmes Limited

Statutory Audit Firm Harold's Cross Road

Dublin 6W

Bankers Bank of Ireland

Ballsbridge Dublin D04 X738

Permanent TSB

56-59 St. Stephen's Green

Dublin 2

**Solicitors** Matheson

70 Sir John Rogerson's Quay

Dublin 2

Charity registration number CHY6846

Charity regulatory authority number 20013622

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## DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2022

The directors present their annual report and the audited financial statements of The Institute of Accounting Technicians in Ireland (the charity) for the financial year ended 31 December 2022.

The Directors confirm that the annual report and financial statements of the charity comply with the current statutory requirements, the requirements of the charity's governing document, and the provisions of accounting and reporting by charities: Statement of Recommended Practice (SORP), applicable to charities preparing their accounts in accordance with the Financial Reporting standard applicable in the UK and Republic of Ireland (FRS102) (Effective 1 January 2019).

## **About Accounting Technicians Ireland**

Accounting Technicians Ireland (ATI) is the leading professional body for Accounting Technicians across the island of Ireland. ATI exists for the development, guidance and representation of our members as specialists par excellence in the arena of accounting, business and finance.

We achieve this through innovative education, our advocacy of the Accounting Technician qualification, the building of tactical relationships, and the steadfast support of our members throughout their careers. In doing so, we empower our members to reach the highest levels of excellence and professionalism.

#### **Our mission**

To deliver innovative professional Accounting Technician education, and to represent and advocate for a developing Accounting Technician community.

#### Our vision

To be the clear leader in the provision of innovative professional Accounting Technician education on the island of Ireland that addresses the challenges of the future, builds a more diverse and active member community, and provides visible pathways for those who wish to progress.

## Principal activities and objectives Accounting Technician education

Our industry-recognised qualifications provide a direct route for those seeking to enter and progress in careers within the financial and accountancy sector. With an emphasis on flexible study options, provided through close partnerships with training boards and further education colleges in both the Republic of Ireland and Northern Ireland, in addition to our dynamic online programme and national Apprenticeship programme, we continue to secure our position as the leading body for Accounting Technician education in Ireland.

#### **Certificate and Diploma programme**

The ATI Level 4 Certificate for Accounting Technicians (Qualification number 603/5747/2) provides learners with a key foundation in accountancy and business following one year of study and enables progression to the Diploma.

The ATI Level 5 Diploma for Accounting Technicians (Qualification number 603/5748/4) is attained following two-years study and work-based learning. It is one of two professional Accounting Technician qualifications we offer and graduation from the Diploma confers Full Membership of Accounting Technicians Ireland.

Both qualifications are accredited by the Council for the Curriculum, Examinations & Assessment (CCEA) in Northern Ireland.

### **Accounting Technician Apprenticeship**

We deliver the national Apprenticeship programme on behalf of the Accounting Technician Apprenticeship Consortium. Apprentices are awarded a Level 6 Advanced Certificate in Accounting following successful completion of a two-year work-based education training programme. The Certificate is awarded by Quality and Qualification Ireland (QQI), the national agency in the Republic of Ireland responsible for qualification and quality assurance in further education and training

# DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

The Consortium is composed of: a community of practice; representatives from industry; public sector employers; and learning providers. It is tasked with overseeing the strategic direction of the programme and creating a sustained demand for Apprenticeship. Funding is provided by SOLAS - the state agency for Further Education and Training - for the administration, oversight, and ongoing quality assurance of the programme.

#### Community of practice

Our community of students and members is central to our mission and sustainability. Full membership is conferred on graduates of the Level 5 Diploma for Accounting Technicians and Level 6 Advanced Certificate in Accounting, who join an active 10,000+ strong member and student network. Advancing the profession is key to the membership function, and we deliver continuous professional development to further cultivate the professional excellence and expertise of our members.

#### Governance

Accounting Technicians Ireland is a company limited by guarantee with charitable status. As such the company is one which does not have a share capital and which has the liability of its members limited, that is to say a company limited by guarantee registered under Part 18 of the Companies Act 2014. ATI is governed by its Constitution and Board of Directors. An AGM is held each year.

In compliance with Financial Reporting Standard 102, the company as a registered charity and public benefit entity has adopted the Statement of Recommended Practices (SORP): Accounting and Reporting by Charities 2015, as issued by the Charities Commission.

As a registered charity Accounting Technicians Ireland complies with the Charities Regulator's Charities Governance Code.

The Board of Directors has responsibility for oversight and strategy of the Institute, and the day-to-day running is led by the Chief Operations Officer with support from a committed leadership team and staff.

The Board is supported by the following Board and Committees:

- Education Board
- Finance Committee
- Audit & Risk Committee
- Remuneration Committee
- Membership Services Committee

## Measuring success

The COO provides a comprehensive update on the achievements of the annual and strategic plans to the Board. All employees have one-to-one weekly meetings with their line manager to monitor progress and support staff development which then form the basis for bi-annual reviews. This is further supported by a fortnightly all-staff meeting. Strategy and escalated issues are reviewed by the Leadership team in meetings held twice weekly.

Additionally, we deliver high quality mid-year and end-of-year reports to our Accounting Technician Apprenticeship funder, SOLAS, the State agency for Further Education and Training.

## **Achievements and performance**

2022 was the second year of Strategy 2024 – 'Shaping and Responding to the Environment'. During 2022, the Institute and society at large were emerging from the global Covid-19 pandemic. Small steps to re-engage in person were evident across the business. The Business plan continued to focus on all three Strategic Priorities and the three Strategic Enablers.

# DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

The work undertaken in 2022 serves to ensure our Accounting Technician community will be:

- Recognised widely for its capable and work ready graduates
- Skilled in the use of core technologies required to deliver the role
- Adaptable to the changing requirements likely to impact how we operate
- Valued as a standalone part of the accounting profession
- A clear pathway to wider education and career opportunities
- A strong partner in the delivery of high regarded innovative post-secondary education

To support this vision for our community, the necessary steps and activities required have been encapsulated in three strategic goals:

- 1. Creating a connected community that delivers an enhanced member experience
- 2. Delivering a technologically enhanced offering and developing new progression pathways
- 3. Strengthening our brand positioning and partnering to advance

#### Our strategic plan

#### Goal 1. Create a connected community that delivers an enhanced member experience.

#### Strategy 2024 targets

- We have an active member community across the island of Ireland equipped with up-to-date thinking and practice delivered in a manner that provides an experience corresponding with how members wish to connect and engage at all levels.
- Our student and member experiences are enhanced by a strong interactive forum, allowing members to communicate with each other and to make valuable connections, thereby creating a sense of pride and belonging that improves their overall well-being.
- Greater clarity and articulation of the Chartered Accountants Ireland relationship.

#### 2022 Performance in this area

- The virtual CPD programme deliver in 2022 has been growing from strength to strength with engagement by members increasing for a second year which saw a record attendance by members. The CPDlive 'lunch and learn' sessions have increased 10,600 booking of which 9,980 participated. This is total increase of 14% (+1,274) on the previous year's attendance.
- As part of the Re-engagement plan for 2022/2023, the four District societies Chairs met in October to design events that would encourage greater engagement across the Island for in-person events. The events included, build your Brand, Rugy events and social events which proved to be very successful and well attended.
- The Member survey was issued to members in September and over 650 participated. ATI received an improved NPS score of 56 exceeding the 2022 Business plan target 2022(52target), an uplift of 7 points on 2021(49). A positive feedback on the CPD programme which was expanded and delivered by 13 different partnering organisations.
- The second Institute's 'Tech Day' was successfully hosted in July 2022. 332 members attended the virtual event on the 29 July which was very well received with 90% of members surveyed rating the day overall as very good (36.42%) or excellent (53.76%) The session on Data Security challenges of working from anywhere got top billing as well as Wellness and Employee resilience received a very positive response.
- To create a more cohesive process for Diploma students progressing to membership, a new Work Practice Programme was developed to replace the existing Record of Work Experience. Composed of two Work Practice Modules which align with the core academic modules studied in Certificate (Year 1) and Diploma (Year 2), students and Affiliate Members will be able to complete the requisite two years of work experience aided by the completion of set tasks and training plans. The Work Practice Programme was launched Quarter 4 2022 with a dedicated team to support the students.

# DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

#### Goal 2. Deliver a technologically enhanced offering and develop new progression pathways.

#### Strategy 2024 targets

- We fully understand and embrace the challenges of tomorrow through our updated education offering that addresses the changing requirements of accounting professionals.
- Our offering is digitally transformed to provide new ways of engaging with a more diverse cohort of learners through up-to-date content delivered via traditional and flexible learning models. These models strengthen the skills and competencies of students and members through enhanced qualifications geared towards employability, encourage life-wide learning, and provide clear pathways for those who wish to advance.

### 2022 Performance in this area

- The traditional competencies of the accountancy professional have been changing to meet modern business requirements and new skill sets are required. There are increasing expectations in the business environment that the modern professional is knowledgeable and skilled in areas such as data management and analytics, information systems optimisation, and the consequences of the sustainability (ESG) agenda.
- ATI commissioned independent market research to assess the feasibility of a new professional role in the business environment: the 'Accounting Technologist'. The proposed qualification leading to this new role is a Bachelor of Science in Accounting Technology which is being developed by ATI in collaboration with the Technological University of the Shannon in ROI and the Open University in NI. This qualification will be delivered as an All-Island Apprenticeship and will future-proof career progression and the market value of the Accounting Technologist
- The 2022 student recruitment intake saw a 14% decrease in new student registrations compared to 2021 (Total 2022: 1,172 v 2021: 1,391). The suspension of the Skills to Compete programme for the January intake saw a drop of 191 students. The September 2022 intake performance which just 3% below target due to falling partner college student numbers reflecting a YoY decline trend. This is being addressed in 2023 through a strong in person recruitment drive with in the partner college space.
- 9,362 total exams were booked of which 7,696 attended in the 2022 end-of-year exams via e-assessment. Exams were delivered through an eAssessment platform, Cirrus. The platform performed as required with no performance issues during the three sessions in the year. A move to Office 365 for the numerical papers is planned for 2023.

### Goal 3. Strengthen our brand positioning and partner to advance

#### Performance in this area

- ATI commissioned independent market research agency to provide insight and evidence to assess the need for a new Accounting Technologist apprenticeship occupation and to inform how this profession and qualification should be developed to ensure it meets the current and future demands of employers, workers, potential students, and the industry as a whole. The All-island Accounting Technologies Apprenticeship Degree is a unique qualification that will support the future skills needs within the accounting and finance sector and wider industry.
- Our position within the sector is enhanced through the growth of a more diverse student and member base, and closer links with employers and global networks, enabled by strategic partnerships and enhanced engagement.
- The development of the technologist will not only enable a new progression pathway for students and members but will also see the establishment of a new senior profession, the Accounting Technologist. The brand enhancement and positioning around the two professions the Accounting Technologist in the marketplace.

# DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

#### How will we continue to deliver on these goals?

As we accelerate work on the ambitious strategic goals of Strategy 2024, the Institute will continue to build on organisational capacity within the following areas:

- Our people and teams
- Our technology and processes
- Our governance and financials

#### Our people and teams

To support delivery of Strategy 2024 and Business Plan 2022, the organisational design has been reviewed and altered to align with KPIs. New roles and functions have been added across departments in 2022 and will continue to be recruited for into 2023.

Employee wellbeing was a key focus in 2022 with a new wellbeing programme introduced, managed by a group of staff volunteers. Alongside a series of talks focussed on areas such as resilience and work practice tips, other initiatives included chair yoga, a walking group 'step challenge', book club, and a virtual escape room event. The small steps in live re-engagement with staff was evident during the year when some staff met each other for the first time having been Onboarded during the months of Covid restrictions.

Following an in-depth consultation with ATI staff on the future of the workplace, the organisation will be a remote first organisation with a strong engagement hub for valuable and collaborated spaced for engagement. This evolution of how ATI works highlights commitment to being a people centred organisation at the leading edge of workplace innovation.

## Our technology and processes

Following the inroads made into Strategy 2024 last year, a review of our current digital strategy and thinking is currently underway to ensure that the correct technologies and processes are in place to meet all strategic goals within the set timeframe. Further investment out to 2024 will be focussed on securing an integrated CRM and ecommerce capability, as well as adjudication.

The Financial Transformation project concluded in May 2022 with the replacement of SAP with NetSuite for Alliance for all finance work, providing much needed business intelligence in real-time and enabling the automation of previously manual accounts processes. A new HR management system to improve processing efficiency in the area of recruitment, performance management, annual leave, absence and attendance was selected and a pilot deployment was in place at end of the year.

## Our governance and financials

We remain committed to achieving results, with a focus on prioritising resources to meet strategic goals, as demonstrated through regular reporting to our Board of Directors. Upholding this commitment is a supportive foundation based on quality engagement with our stakeholders, including: our Education Board; four expertise Committees; our island-wide partner colleges and training providers; funding bodies; and a dedicated leadership team and wider staff. This is vital to the development, management, and delivery of our programmes.

A Governance Committee was established in 2022 to oversee the implementation of findings of the Board and Governance Assessment reviews. A GDPR internal audit was carried out in June 2022 to assess the Institute's compliance with requirements. Findings supported the introduction of automated compliance tool to delivery strong robust GDPR policies and practices.

# DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

#### **Financial review**

The financial results for the year are set out in the Consolidated Statement of Financial Activities on page 14.

#### Income

Total income for the year is €3,994,381 of which €902,157 (22% of income) was funding from SOLAS for the Apprenticeship Coordination & Collaborating Provider provision. (2021 income €4,444,036 of which €814,351 was SOLAS funding18%). The income from core activities is €3,092,224 (2021 €3,696,128)

The Education income closed at €2,522,751 for 2022. New Student registrations closed at 1,172. This was a decrease of 14% on 2021: 1,391. The January numbers were 196 (2021:387) as 144 the Skills to Compete programme did not run for 2022. September numbers were marginal behind the budget by 3% with final numbers of 976 as some of our Partner colleges had limited capacity.

ATI's Online programme was delivered to over 682 (2021:770) students across the 12 months. A total uptake of 2,379 modules with resulting income of €824,154 (2021: €916,796).

During the year a Membership renewal saw a decline in renewals to with Members closing at 4,816 across all categories. (2021:5,175) resulting in a churn of 12%. There was a total of 27 retirements during the year. New members admitted to Membership closed at 297 (2021: 378) of which 102 (34%) progressed through the apprenticeship programme both in ROI: 67 NI:35

#### **Expenditure**

Total expenditure for the year is €4,518,910. (2021: € 4,154,397). The business continued to operate remotely in 2022. All programmes were delivered through Video conferencing. Operating expenditure for the Education and Membership departments totalled €2,449,797 of which €886,980 relates to the apprenticeship programme. All funding grants provided were utilised by the year end. Operating expenditure closed at €1,975,204 (2021: €1,650,252). Project Development for the Accounting Technologist incurred cost of €233,537.

## **Financial position**

At year end ATI the net current asset position is €2,403,35 (2021: €3,016,166). Current assets stand at €3,648,157. Cash at bank is €3,241,134. Current liabilities €1,244,812 of which €923,121 is Deferred income for activities in 2022/2023 academic year. The Defined pension has moved into an asset for 2023. ATI operates without any loans or overdrafts.

### Reserves policy

The purpose of the Reserve policy for Accounting Technicians Ireland is to ensure financial stability to implement programmes, projects, and ongoing operations to achieve the mission of the organisation.

The reserves of Accounting Technicians Ireland shall be applied solely towards the promotion of its main objects as set forth in its constitution. No portion of Accounting Technicians Ireland's reserves shall be paid or transferred directly or indirectly by way of dividend, bonus or otherwise howsoever by way of profit to members of the Institute.

## **Unrestricted Reserves**

The Board of Directors have established a target minimum operating reserves with is equal to 50% of the average annual operating costs. The calculation of operating costs includes all recurring, predictable expenses such as lecturer fees, production fees, salaries, technology platforms, general expense and ongoing professional fees. Depreciation and non-cash expenses are not included in the calculation. This will facilitate the protection of the enrolled learners/students. The balance of the general unrestricted reserves may be used in the furtherance of the objectives of the Institute. The delivery of the current Strategy 2024 in the area of enhanced technology will be funded by these reserves

# DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

#### **Designated Reserves**

Designated reserves represent funds received for a specific purpose or project specified by the funding organisation. Funds cannot be used for any other activity.

### Governance and management structure

The Institute of Accounting Technicians in Ireland- trading name Accounting Technicians Ireland is a company limited by guarantee (CLG), with charitable status, governed by a Board of Directors. The company does not have share capital, and consequently the liability of members is limited, subject to an undertaking by each member to contribute to the net assets or liabilities of the company on winding up such amounts as may be required, but not exceeding 1.

#### **Governance and management**

The Board of Directors is made up of twelve.

## Principal risks and uncertainties

## Strategic

The pace of change in the wider environment in which are students, members and the overall accounting profession operates is accelerating. This is increasing the risk of competition for a limited pool of students. Programmes which may attract members are also a risk to retention. Implementation of the strategic goal to deliver a technologically enhance offering will be critical for sustainability and long-term growth.

#### Operational

The continued delivery of our programmes for members and students needs to be consistent and quality driven. Reviewing the operating model to ensure effective processes and procedures are in places is being delivered through our IT platforms where appropriate system controls and access are created including 2 Factor authentication. Financial performance is regularly reviewed, and controls are in place to avoid exposure to cyber risk. Forecasting with real-time updates are reviewed monthly across the Leadership team.

#### Regulatory

ATI complies with a wide range of regulatory bodies including Quality and Qualification Ireland (QQI), Council for the Curriculum, Examinations and Assessment (CCEA) SOLAS, International Federation of Accountants (IFAC), International Organisation for Standardisation (ISO), as well as applicable legislation under Charities SORP, Charities Governance Code, and GDPR. Failure to comply could result in penalties and reputational harm and damage. Annual audits by external individuals are carried out to mitigate these risks.

#### People and culture

The continued success of organisation is dependent on having the correct staff resources in place to carry out the day-to-day operations. We are also committed to ensuring the resource are available to the teams to deliver the Strategy 2024. Remote onboarding continued during 2021 and the introduction of ATI's intranet has supported a more inclusive approach to the working of ATI. The staff-led wellness programme addressed co-operation and collaboration across the business as well as social interaction with colleagues.

## **Environment**

The challenge facing most organisation on how it will operate in the future as Covid restrictions are reduced is being tackled. The "ATI experience" is being facilitated through a project to identify a Hybrid model for the business. ATI will continue to monitor government guideline in the future.

#### **Results**

The deficit for the year, after taxation, amounted to €554,222 (2021 - surplus €374,936).

# DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

#### **Directors**

The directors who served during the year were:

Sinead Donovan
Niall Eyre
Mary Gleeson
Ivor Gleeson
Kathya Rouse
Dargan FitzGerald
Micheál Meegan
Charles Larkin
Paul Dillon (resigned 3 February 2022)
David Duffy
Emer Quinn
Raymond Rogers (resigned 8 December 2022)
Teresa Campbell (appointed 7 June 2022)

## **Company secretary**

Charles Larkin (appointed 1 March 2022) Derek Bate (resigned 1 March 2022)

The current Directors and Secretary do not hold any beneficial interest in the company.

#### **Accounting records**

The measures taken by the directors to ensure compliance with the requirements of Sections 281 to 285 of the Companies Act 2014 with regard to the keeping of accounting records, are the employment of appropriately qualified accounting personnel and the maintenance of computerised accounting systems. The company's accounting records are maintained at the company's registered office at 47-49 Pearse Street, Dublin 2.

## Statement on relevant audit information

Each of the persons who are directors at the time when this Directors' Report is approved has confirmed that:

- so far as the director is aware, there is no relevant audit information of which the Company's auditors are unaware, and
- the director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the Company's auditors are aware of that information.

# DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

#### Post balance sheet events

There have been no significant events affecting the Company since the year end.

### **Auditors**

The auditors, PKF O'Connor Leddy & Holmes Limited, continue in office in accordance with section 383(2) of the Companies Act 2014.

This report was approved by the board on 11 May 2023 and signed on its behalf.

Micheál Meegan Director Dargan FitzGerald Director

# DIRECTORS' RESPONSIBILITIES STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2022

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with Irish law and regulations.

Irish company law requires the directors to prepare the financial statements for each financial year. Under the law, the directors have elected to prepare the financial statements in accordance with the Companies Act 2014 and Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'.

Under company law, the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the assets, liabilities and financial position of the Company as at the financial year end date, of the profit or loss for that financial year and otherwise comply with the Companies Act 2014.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies for the Company's financial statements and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether the financial statements have been prepared in accordance with applicable accounting standards, identify those standards, and note the effect and the reasons for any material departure from those standards; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in operation.

The directors are responsible for ensuring that the Company keeps or causes to be kept adequate accounting records which correctly explain and record the transactions of the Company, enable at any time the assets, liabilities, financial position and profit or loss of the Company to be determined with reasonable accuracy, enable them to ensure that the financial statements and Directors' Report comply with the Companies Act 2014 and enable the financial statements to be audited. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

On behalf of the board

Micheál Meegan Director Dargan FitzGerald Director

Date: 11 May 2023

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF THE INSTITUTE OF ACCOUNTING TECHNICIANS IN IRELAND CLG

#### Report on the audit of the financial statements

### **Opinion**

We have audited the financial statements of The Institute of Accounting Technicians in Ireland CLG (the 'Company') for the year ended 31 December 2022, which comprise the Statement of Financial Activities, the Statement of Financial Position, the Statement of Cash Flows and the notes to the financial statements. The financial reporting framework that has been applied in their preparation is Irish law and Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'.

In our opinion, the accompanying financial statements:

- give a true and fair view of the assets, liabilities and financial position of the Company as at 31 December 2022 and of its deficit for the year then ended;
- have been properly prepared in accordance with Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'; and
- have been properly prepared in accordance with the requirements of the Companies Act 2014.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (Ireland) (ISAs (Ireland)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of financial statements in Ireland, including the Ethical Standard issued by the Irish Auditing and Accounting Supervisory Authority (IAASA), and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the Company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF THE INSTITUTE OF ACCOUNTING TECHNICIANS IN IRELAND CLG (CONTINUED)

#### Other information

The directors are responsible for the other information. The other information comprises the information included in the Annual report, other than the financial statements and our Auditors' report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements, or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### Opinion on other matters prescribed by the Companies Act 2014

Based solely on the work undertaken in the course of the audit, we report that:

- in our opinion, the information given in the Directors' Report is consistent with the financial statements;
- in our opinion, the Directors' Report has been prepared in accordance with applicable legal requirements.

We have obtained all the information and explanations which we consider necessary for the purposes of our audit.

In our opinion the accounting records of the Company were sufficient to permit the financial statements to be readily and properly audited, and the financial statements are in agreement with the accounting records.

## Matters on which we are required to report by exception

Based on the knowledge and understanding of the Company and its environment obtained in the course of the audit, we have not identified any material misstatements in the Directors' Report.

The Companies Act 2014 requires us to report to you if, in our opinion, the disclosures of directors' remuneration and transactions required by sections 305 to 312 of the Act are not made. We have nothing to report in this regard.

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF THE INSTITUTE OF ACCOUNTING TECHNICIANS IN IRELAND CLG (CONTINUED)

## Respective responsibilities and restrictions on use

### Responsibilities of directors

As explained more fully in the Directors' Responsibilities Statement on page 11 the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

### Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an Auditors' Report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (Ireland) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the IAASA's website at: https://www.iaasa.ie/Publications/Auditing-standards. This description forms part of our Auditors' Report.

### The purpose of our audit work and to whom we owe our responsibilities

This report is made solely to the Company's members, as a body, in accordance with Section 391 of the Companies Act 2014. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an Auditors' Report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

Keith Doyle for and on behalf of **PKF O'Connor Leddy & Holmes Limited** Statutory Audit Firm Harold's Cross Road Dublin 6W

Date: 11 May 2023

# STATEMENT OF FINANCIAL ACTIVITES FOR THE YEAR ENDED 31 DECEMBER 2022

|   | Note            | Unrestricted funds 2022 | Restricted funds 2022 | Total<br>funds<br>2022 | Total<br>funds<br>2021 |
|---|-----------------|-------------------------|-----------------------|------------------------|------------------------|
|   |                 | €                       | €                     | €                      | €                      |
| INCOME FROM: Charitable activities                        | 4               | 3,092,224               | 902,157               | 3,994,381              | 4,508,347              |
| Investment Income   | 5 _             | 980                     |                       | 980                    | 2                      |
| TOTAL INCOME EXPENDITURE ON:                              | _               | 3,093,204               | 902,157               | 3,995,361              | 4,508,349              |
| Governance Refund to funder                               | 7<br>8          | 27,249<br>-             | 93,909                | 27,249<br>93,909       | 20,650<br>-            |
| Charitable activities                                     | 8               | 3,510,772               | 886,980               | 4,397,752              | 4,133,747              |
| TOTAL EXPENDITURE   |                 | 3,538,021               | 980,889               | 4,518,910              | 4,154,397              |
| (LOSSES) ON<br>FINANCIAL ASSETS                           | 16              | (30,661)                | -                     | (30,661)               | 20,984                 |
| NET SURPLUSI(DEFICIT)                                     |                 | (475,478)               | (78,732)              | (554,210)              | 374,936                |
| ACTUARIAL GAINS/ ON<br>DEFINED BENEFIT<br>PENSION SCHEMES | 13              | 180,259                 |                       | 180,259                | 30,970                 |
| NET MOVEMENTS IN FUND                                     |                 | (295,219)               | (78,732)              | (373,951)              | 405,906                |
|   |                 |                         |                       |                        |                        |
| RECONCILIATION OF FUNDS Total funds brought forward       | <b>5:</b><br>21 | 3,113,020               | 78,732                | 3,191,752              | 2,785,846              |
| Transfer from Unrestricted fund to Restricted fund        | 21              | -                       | -                     | -                      | -                      |
| TOTAL FUNDS CARRIED                                       |                 | 2,817,801               |                       | 2,817,801              | 3,191,752              |

There were no recognised gains and losses for 2022 or 2021 other than those included in the statement of comprehensive income.

Signed on behalf of the board on 11 May 2023:

Micheál Meegan Director **Dargan FitzGerald** Director

# STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2022

|  | Note |             | 2022<br>€ |             | 2021<br>€ |
|--|------|-------------|-----------|-------------|-----------|
| Fixed assets                                   |      |             |           |             |           |
| Tangible assets                                | 15   |             | 238,261   |             | 149,379   |
| Financial assets                               | 16   |             | 148,424   |             | 179,085   |
|  |      | •           | 386,685   | -           | 328,464   |
| Current assets                                 |      |             |           |             |           |
| Debtors: amounts falling due within one year   | 17   | 407,023     |           | 280,372     |           |
| Cash at bank and in hand                       | 18   | 3,241,134   |           | 4,098,834   |           |
|  |      | 3,648,157   |           | 4,379,206   |           |
| Creditors: amounts falling due within one year | 19   | (1,244,812) |           | (1,363,040) |           |
| Net current assets                             |      |             | 2,403,345 |             | 3,016,166 |
| Total assets less current liabilities          |      | •           | 2,790,030 | -           | 3,344,630 |
| Pension Asset/(liability)                      |      |             | 27,771    |             | (152,878) |
| Net assets                                     |      |             | 2,817,801 | =           | 3,191,752 |
| Reserves                                       |      |             |           |             |           |
| Restricted Reserves                            | 22   |             | -         |             | 78,732    |
| Unrestricted reserves                          | 22   |             | 2,817,801 |             | 3,113,020 |
| Members' funds                                 |      | -<br>=      | 2,817,801 | =           | 3,191,752 |

The financial statements were approved and authorised for issue by the board:

Micheál MeeganDargan FitzGeraldDirectorDirector

Date: 11 May 2023

<sup>-</sup>The notes on pages 17 to 37 form part of these financial statements.

# STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2022

|   | 2022<br>€ | 2021<br>€ |
|---|-----------|-----------|
| Cash flows from operating activities (Deficit)/surplus for the financial year | (554,210) | 374,936   |
| Adjustments for: Depreciation of tangible assets                              | 121,360   | 82,059    |
| Interest paid   | 1,649     | 1,055     |
| Interest received   | 29,681    | (20,986)  |
| (Increase)/decrease in debtors  | (126,651) | 527,444   |
| Decrease in amounts owed by groups  | -         | 14,981    |
| (Decrease)/increase in creditors  | (118,147) | 26,116    |
| Increase/(decrease) in net pension assets/liabilities                         | 30,796    | (3,453)   |
| Net cash generated from operating activities                                  | (615,522) | 1,002,152 |
| Cash flows from investing activities  |           |           |
| Purchase of tangible fixed assets   | (210,848) | (206,695) |
| Income from investments   | (29,681)  | 20,986    |
| Net cash from investing activities  | (240,529) | (185,709) |
| Cash flows from financing activities Interest paid                            | (1,649)   | (1,055)   |
| Net cash used in financing activities   | (1,649)   | (1,055)   |
| Net (decrease)/increase in cash and cash equivalents                          | (857,700) | 815,388   |
| Cash and cash equivalents at beginning of year                                | 4,098,834 | 3,283,446 |
| Cash and cash equivalents at the end of year                                  | 3,241,134 | 4,098,834 |
| Cash and cash equivalents at the end of year comprise:                        |           |           |
| Cash at bank and in hand  | 3,241,134 | 4,098,834 |
| The notes on pages 17 to 37 form part of these financial statements.          | 3,241,134 | 4,098,834 |

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

#### 1. General information

These financial statements comprising the Statement of Financial Activities the Balance Sheet, the Statement of Changes in Equity, the Statement of Cashflows and the related notes constitute the individual financial statements of The Institute of Accounting Technicians in Ireland Company Limited by Guarantee for the financial year ended 31 December 2022.

The Institute of Accounting Technicians in Ireland Company Limited by Guarantee is a not-for-profit organisation incorporated in the Republic of Ireland. The registered office and its principal place of business is 47 - 49 Pearse Street, Dublin 2. The nature of the Company operations and its principal activities are set out in the Directors' report.

#### 2. Accounting policies

#### 2.1 Basis of preparation of financial statements

The financial statements are prepared on the going concern basis, under the historical cost convention and comply with the financial reporting standards of the Financial Reporting Council modified by the Statement of Recommended Practice "Accounting and Reporting by Charities" effective 1 January 2015) and the Companies Act 2014 except for the entity invoking the true and fair view override with regard to the profit and loss and balance sheet formats in Schedule 3 of the Companies Act 2014 as permitted in Section 3.4 of FRS 102 and Section 291 (5) of the Companies Act 2014. The Company has adopted the SORP from 01 January 2020. There have been no adjustments as a result of applying SORP.

The following principal accounting policies have been applied:

#### 2.2 Going concern

The financial statements are prepared on a going concern basis.

#### 2.3 Funding accounting

General funds are unrestricted funds which are available for use at the discretion of the trustees in furtherance of the objectives of the charity and have not been designated for other purposes.

Restricted funds are funds which are to be used in accordance with specific restrictions imposed by donors or which have been raised by the charity for specific purposes. Costs relating to such funds are charged against the specific fund.

Designated funds comprise unrestricted funds which have been set aside by the Trustees for particular purposes.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

#### 2. Accounting policies (continued)

## 2.4 Income and expenditure policy

#### Income

All income is recognised once the Charity has entitlement to the income, it is probable that the income will be received, and the amount of income receivable can be measured reliably.

Annual subscription income is recognised on a straight line basis over the financial year it relates to. Income from admission, registration and examinations is recognised in the financial year of relevant admission, registration or examination. Course income is recognised in the financial year of the relevant course. Manuals income is recognised on dispatch.

To the extent that income is received in advance, it is deferred and recognised in the relevant financial year for which services for these subscriptions or fees are given. Income in advance includes subscriptions, education and course fees.

### Expenditure

Expenditure is recognised once there is a legal or constructive obligation to transfer economic benefit to a third party, it is probable that a transfer of economic benefits will be required in settlement and the amount of the obligation can be measured reliably. Expenditure is classified by activity. The costs of each activity are made up of the total of direct costs and shared costs, including support costs involved in undertaking each activity. Direct costs attributable to a single activity are allocated directly to that activity. Shared costs which contribute to more than one activity and support costs which are not attributable to a single activity are apportioned between those activities on a basis consistent with the use of resources. Central staff costs are allocated on the basis of time spent, and depreciation charges allocated on the portion of the asset's use.

Costs of generating funds are costs incurred in attracting voluntary income, and those incurred in trading activities that raise funds.

## Allocation of support costs

Support costs are those functions that assist the work of the charity but do not directly undertake charitable activities. Support costs include Human Resources, Finance, Information Technology, Facilities and Governance costs. These costs have been allocated between cost of raising funds and expenditure on charitable activities. The bases on which support costs have been allocated are set out in notes 7 and 8.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

#### 2. Accounting policies (continued)

## 2.5 Foreign currency translation

### **Functional and presentation currency**

The Company's functional and presentational currency is Euro.

#### **Transactions and balances**

Foreign currency transactions are translated into the functional currency using the spot exchange rates at the dates of the transactions.

At each period end foreign currency monetary items are translated using the closing rate. Non-monetary items measured at historical cost are translated using the exchange rate at the date of the transaction and non-monetary items measured at fair value are measured using the exchange rate when fair value was determined.

## 2.6 Operating leases: the Company as lessee

Rentals paid under operating leases are charged to profit or loss on a straight-line basis over the lease term.

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight-line basis over the lease term, unless another systematic basis is representative of the time pattern of the lessee's benefit from the use of the leased asset.

#### 2.7 Interest income

Interest income is recognised in profit or loss using the effective interest method.

#### 2.8 Finance costs

Finance costs are charged to profit or loss over the term of the debt using the effective interest method so that the amount charged is at a constant rate on the carrying amount. Issue costs are initially recognised as a reduction in the proceeds of the associated capital instrument.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

#### 2. Accounting policies (continued)

#### 2.9 Pensions

### Defined contribution pension plan

The Company operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the Company pays fixed contributions into a separate entity. Once the contributions have been paid the Company has no further payment obligations.

The contributions are recognised as an expense in profit or loss when they fall due. Amounts not paid are shown in accruals as a liability in the Statement of Financial Position. The assets of the plan are held separately from the Company in independently administered funds.

### Defined benefit pension plan

The Company operates a defined benefit plan for certain employees. A defined benefit plan defines the pension benefit that the employee will receive on retirement, usually dependent upon several factors including but not limited to age, length of service and remuneration. A defined benefit plan is a pension plan that is not a defined contribution plan.

The liability recognised in the Statement of Financial Position in respect of the defined benefit plan is the present value of the defined benefit obligation at the end of the reporting date less the fair value of plan assets at the reporting date (if any) out of which the obligations are to be settled.

The defined benefit obligation is calculated using the projected unit credit method. Annually the company engages independent actuaries to calculate the obligation. The present value is determined by discounting the estimated future payments using market yields on high quality corporate bonds that are denominated in Euros and that have terms approximating to the estimated period of the future payments ('discount rate').

The fair value of plan assets is measured in accordance with the FRS 102 fair value hierarchy and in accordance with the Company's policy for similarly held assets. This includes the use of appropriate valuation techniques.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to other comprehensive income. These amounts together with the return on plan assets, less amounts included in net interest, are disclosed as 'Remeasurement of net defined benefit liability'.

The cost of the defined benefit plan, recognised in profit or loss as employee costs, except where included in the cost of an asset, comprises:

- a) the increase in net pension benefit liability arising from employee service during the period; and
- b) the cost of plan introductions, benefit changes, curtailments and settlements.

The net interest cost is calculated by applying the discount rate to the net balance of the defined benefit obligation and the fair value of plan assets. This cost is recognised in profit or loss as a 'finance expense'.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

#### 2. Accounting policies (continued)

#### 2.10 Tangible fixed assets

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight-line method.

Depreciation is provided on the following basis:

Computer equipment - 33.3% Fixtures and fittings - Pearse St - 10%

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in profit or loss.

## 2.11 Investments

Financial assets are stated at fair value at the financial year end.

## 2.12 Debtors

Short term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

#### 2.13 Cash and cash equivalents

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

In the Statement of Cash Flows, cash and cash equivalents are shown net of bank overdrafts that are repayable on demand and form an integral part of the Company's cash management.

## 2.14 Creditors

Short term creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

#### 2.15 Provisions for liabilities

Provisions are made where an event has taken place that gives the Company a legal or constructive obligation that probably requires settlement by a transfer of economic benefit, and a reliable estimate can be made of the amount of the obligation.

Provisions are charged as an expense to profit or loss in the year that the Company becomes aware of the obligation, and are measured at the best estimate at the Statement of Financial Position date of the expenditure required to settle the obligation, taking into account relevant risks and uncertainties.

When payments are eventually made, they are charged to the provision carried in the Statement of Financial Position.

#### 2.16 Grants

Income from government and other grants, whether 'capital' grants or 'revenue' grants, is recognised when the company has entitlement to the funds, any performance conditions attached to the grants have been met, it is probable that the income will be received and the amount can be measured reliably and is not deferred.

#### 2.17 Financial instruments

The Company only enters into basic financial instrument transactions that result in the recognition of financial assets and liabilities like trade and other debtors and creditors, loans from banks and other third parties, loans to related parties and investments in ordinary shares.

## 3. Judgments in applying accounting policies and key sources of estimation uncertainty

The Directors consider the accounting estimates and assumptions below to be its critical accounting estimates and judgments:

#### Retirement benefit asset and obligation

The retirement benefit asset and obligation has been calculated by the scheme's actuary using key assumptions, which are detailed in note 11, as provided by the pension advisers. The assumptions used include the discount rate, future inflation and other assumptions. Any changes in these assumptions will affect the carrying amount of the pension asset and obligation. The discount rate is used to determine the present value of estimated future cash outflows expected to be required to settle the pension obligations. In determining the appropriate discount rate, consideration has been given to interest rates of high-quality corporate bonds denominated in the currency in which the benefits will be paid and that have terms to maturity approximating the terms of the related pension obligation. Other key assumptions for pension obligations are based in part on current market conditions. Additional information is disclosed in note 11.

## **Income Recognition**

Income from subscriptions, admissions, registration and examinations are recognised in the financial year of the subscription, admission, registration or examination. Income received in advance is deferred and recognised in the relevant financial year. Judgement is used to determine the extent that income received in advance is deferred based on the timing of the receipt and the relevant financial year to which it relates.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

### 4. Income from charitable activities

|  | Unrestricted funds 2022 € | Restricted funds 2022 € | Total funds<br>2022<br>€ | Total funds<br>2021<br>€ |
|--|---------------------------|-------------------------|--------------------------|--------------------------|
| Assessment fees                              | 774,051                   | -                       | 774,051                  | 908,593                  |
| Student education income                     | 931,843                   | -                       | 931,843                  | 1,100,611                |
| Members' fee income                          | 554,664                   | -                       | 554,664                  | 624,930                  |
| Textbooks                                    | 421,745                   | -                       | 421,745                  | 498,330                  |
| Student fee income                           | 363,048                   | -                       | 363,048                  | 430,368                  |
| Members' education income                    | 29,121                    | -                       | 29,121                   | 33,211                   |
| Sundry receipts                              | 17,752                    | -                       | 17,752                   | 19,145                   |
| Apprenticeship Coordinating Provider funding | -                         | 534,717                 | 571,491                  | 685,904                  |
| Apprenticeship Collaborator Provider funding | -                         | 223,528                 | 168,057                  | 140,810                  |
| Apprenticeship Collaborator Course funding   | -                         | 143,912                 | 68,700                   | 66,445                   |
|  |                           |                         |                          |                          |
|  | 3,092,224                 | 902,157                 | 3,994,381                | 4,508,347                |

In 2021, of the total income from charitable activities, €3,615,188 was to unrestricted funds and €893,159 was to restricted funds.

### 5. Investment Income

|  | Unrestricted funds 2022 | Restricted funds 2022 | Total funds<br>2022 | Total funds<br>2021 |
|--|-------------------------|-----------------------|---------------------|---------------------|
|  | €                       | €                     | €                   | €                   |
| Other interest receivable and similar income | 980                     | -                     | 980                 | 2                   |
|  |                         |                       |                     |                     |
|  | <u>980</u>              |                       | 980                 | 2                   |

In 2021, of the total investment income, €2 was to unrestricted funds and €Nil was to restricted funds.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

# 6. (Deficit)/Surplus on ordinary activities before taxation

The operating surplus is stated after charging:

|                                       | 2022<br>€ | 2021<br>€ |
|---------------------------------------|-----------|-----------|
| Depreciation of tangible fixed assets | 121,966   | 99,583    |
| Operating leases - rent               | 125,687   | 120,890   |
| Gain on foreign exchange              | (2,366)   | (14,498)  |
| Defined contribution pension cost     | 114,308   | 83,862    |

7.

# 7. Analysis of governance expenditure

|                              | Unrestricted<br>funds 2022 | Restricted funds 2022 | Total funds<br>2022 | Total funds<br>2021 |
|------------------------------|----------------------------|-----------------------|---------------------|---------------------|
|                              | €                          | €                     | €                   | €                   |
| Auditors Remuneration        | 18,983                     | -                     | 18,983              | 20,502              |
| Board Expenses               | 8,266<br>                  | <u> </u>              | 8,266               | 148                 |
| Total Direct costs           | 27,249                     | -                     | 27,249              | 20,650              |
| Support costs (see note 9)   | -                          | -                     | -                   | -                   |
| Total governance expenditure | 27,249                     | <u> </u>              | 27,249              | 20,650              |

In 2021 of the total governance expenditure costs, €Nil was to restricted funds and €20,650 was to unrestricted funds.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

## 8. Analysis of charitable activities expenditure

|  | Unrestricted funds 2022 € | Restricted funds 2022 € | Total funds<br>2022<br>€ | Total funds<br>2021<br>€ |
|--|---------------------------|-------------------------|--------------------------|--------------------------|
| Staff salaries                                     | 477,657                   | 341,833                 | 819,490                  | 816,384                  |
| Student education costs                            | 404,503                   | -                       | 404,503                  | 634,342                  |
| Assessment costs                                   | 349,782                   | -                       | 349,782                  | 448,560                  |
| Apprenticeship costs                               | -                         | 416,415                 | 416,415                  | 291,079                  |
| Employers PRSI                                     | 151,419                   | -                       | 151,419                  | 190,855                  |
| Administrative Expenses                            | 135,132                   | -                       | 135, 132                 | 137,373                  |
| Marketing costs                                    | 181,178                   | 128,732                 | 309,910                  | 341,026                  |
| Textbook costs                                     | 146,850                   | -                       | 146,850                  | 144,484                  |
| Staff pension costs - defined contribution schemes | 95,343                    | -                       | 95,343                   | 83,862                   |
| Members' education costs                           | 99,671                    | -                       | 99,671                   | 54,417                   |
| Members' service costs                             | 22,048                    | -                       | 22,048                   | 1,205                    |
| Compliance costs                                   | 35,269                    | -                       | 35,269                   | -                        |
| Staff pension current service costs                | 16,927                    | -                       | 16,927                   | 15,547                   |
| Gain on foreign exchange                           | (2,366)                   | -                       | (2,366)                  | (14,498)                 |
|  | -                         | <u> </u>                | <u>-</u>                 | <u>-</u>                 |
| Total Direct costs                                 | 2,113,413                 | 886,980                 | 3,000,393                | 3,144,636                |
| Support costs (see note 9)                         | 1,163,832                 | -                       | 1,163,832                | 989,111                  |
| Projects   | 233,537                   | -                       | 233,527                  | -                        |
|  |                           |                         |                          |                          |
| Total charitable expenditure                       | <u>3,510,782</u>          | <u>886,980</u>          | <i>4</i> ,397,752        | <i>4</i> ,133,747        |

### Total charitable expenditure

In 2021, of the total charitable activities costs, €814,427 was to restricted funds and €3,339,970 was to unrestricted funds.

Following a review by a funder, the funder requested that all underspends be refunded. The total underspend for 2022 & 2021 totalled  $\in$  93,909.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

## 8.1. Analysis of Expenditure on Restricted funds

|                          | Apprenticeship App<br>Coordination C<br>Lead Agency<br>Funding | renticeship<br>collaborator<br>Provider<br>funding<br>€ | Total funds<br>2022<br>€ |
|--------------------------|--|---|--------------------------|
| Contribution to pay      | 341,833  | -   | 341,833                  |
| General overheads        | 11,018   | -   | 11,018                   |
| Quality Assurance        | -  | -   | -                        |
| Technical Support        | -  | 68,700  | 68,700                   |
| QQI Certification        | 6,300  | -   | 6,300                    |
| Marketing and promotions | 304,298  | -   | 304,298                  |
| Lecturer fees            | -  | 134,495   | 134,495                  |
| Administration           | -  | 20,336  | 20,336                   |
| Ancillary                | -  | -   | -                        |
|                          |  |   |                          |
|                          | <u>663,449</u>   | 223,531   | <u>886,980</u>           |

## 9. Activities included in support costs

Support costs relate to the costs of personnel and associated overheads of the Chief Operations Officer, finance, human resources, facilities and IT. Also included are the governance costs of the external annual audit and board meeting costs. Costs are allocated across charitable activities and funds generating activities to fairly represent the cost of delivering those activities. Allocations are based on the number and cost of direct and indirect staff involved:

|                               | 2022<br>€ | 2021<br>€ |
|-------------------------------|-----------|-----------|
| Staff and related costs       | 478,131   | 379,054   |
| Accommodation and office rent | 125,687   | 120,890   |
| IT costs                      | 172,591   | 179,424   |
| Facilities                    | 109,329   | 99,123    |
| Finance                       | 156,733   | 109,949   |
| Interest                      | -         | 1,055     |
| Depreciation                  | 121,361   | 99,616    |
|                               | 1,163,832 | 989,111   |

Allocation of support costs in notes 7 and 8 are highlighted for ease of reference to note 9.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

## 10. Employees

Staff costs were as follows:

|                                     | 2022<br>€ | 2021<br>€ |
|-------------------------------------|-----------|-----------|
| Wages and salaries                  | 1,359,613 | 1,118,925 |
| Social insurance costs              | 206,845   | 190,855   |
| Cost of defined benefit scheme      | 16,927    | 15,547    |
| Cost of defined contribution scheme | 114,308   | 83,862    |
|                                     | 1,697,693 | 1,409,189 |

In 2021, of the total staff costs, €341,833 was to restricted funds and €1,007,318 was to unrestricted funds.

The average monthly number of employees, including the directors, during the year was as follows:

|                | 2022<br>No. | 2021<br>No. |
|----------------|-------------|-------------|
| Management     | 2           | 2           |
| Administration | 27          | 26          |
|                | 29          | 28          |

In accordance with the Memorandum of Association, the directors do not receive any remuneration from the company.

Note 13 sets out the financial circumstances of Chartered Accountants Ireland's pension scheme, in which the Institute of Accounting Technicians in Ireland CLG is a participating employer, covering its eligible employees. The information required to be given to comply with FRS 102 is set out in note 11 and is based on the latest full actuarial valuation as at 1st January 2018 updated by the actuary to 31 December 2022.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

#### 10. Employees (continued)

4 employees earned remuneration (salaries and any benefits in kind, excluding employers pension costs) in excess of €70,000 as follows:

|                       | 2022 | 2021 |
|-----------------------|------|------|
|                       |      |      |
| € 70,000 - € 80,000   | 1    | 3    |
| € 80,001 - € 90,000   | 1    | -    |
| € 100,001 - € 110,000 | 1    | 1    |
| € 140,001 - € 150,000 | 1    | 1    |
|                       |      | 5    |
|                       |      |      |

During 2022, the Chief Operations Officer in place, earned a salary of €147,521 plus €13,245 pension contributions. The total remuneration packages of the key management personnel (including employer PRSI and pension) for the Charity for the financial year ended 31 December 2021 was €313,827 (2021: €383,334).

### 11. Tax on ordinary activities

On 16 March 1994, charitable status was granted by the Revenue Authorities, thereby exempting subsequent income from taxation.

## 12. Retirement benefit obligations

The company operates a defined contribution scheme for some of its employees. The pension entitlements of employees are secured by contributions of the company to a separately administered pension fund. The defined contribution pension charge for the financial year was €114,308 (2021; €83,862). The amount outstanding at the financial year end was €393 (2021; €550).

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

#### 13. Pension commitments

The Company operates a Defined Benefit Pension Scheme.

Defined Benefit Scheme

#### (a). Description of pension scheme and actuarial assumptions

The Institute of Accounting Technicians in Ireland CLG is a participating employer in Chartered Accountants Irelands' Staff Pension Scheme. The funds for the pension schemes are held separately from the employers and are administered by the respective trustees within the trust deed and regulatory framework. The contributions are based on triennial valuations prepared by independent professionally qualified actuaries and annual examinations of the funding position subject to pension law and regulations. As a result of the substantial increased cost of maintaining the schemes, they were closed to new entrants in 2002. Defined contribution pension (DC scheme) arrangements are in place for employees joining service after 1 May 2002. Contributions to the DC scheme are charged to the profit and loss as they are incurred.

The scheme is subject to a funding proposal to the Pensions Board, with an effective date of 30 September 2009. The aim of the funding proposal is for the scheme to satisfy the minimum funding standard by 30 September 2020. The scheme is on track to eliminate the scheme deficit by the committed date. The FRS 102 valuations were carried out for each scheme by independent firms of actuary and pension advisors, and were based on the benefit structures and employee contribution rates in place at 31 December 2022.

### (b). Retirement benefits

For the purposes of reporting in accordance with FRS 102, Retirement Benefits, the Institute of Accounting Technicians in Ireland CLG has been advised by its actuary. The valuation is based on the most recent actuarial valuation (January 2018) and has been updated by the actuary to 31 December 2021 so as to comply with the requirements of FRS 102 in order to assess the liabilities of the scheme at 31 December 2022.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

# 13. Pension commitments (continued)

Reconciliation of present value of plan liabilities:

|   | 2022<br>€ | 2021<br>€ |
|---|-----------|-----------|
| Reconciliation of present value of plan liabilities |           |           |
| At the beginning of the year                        | 152,878   | 186,246   |
| Current service cost                                | 16,927    | 15,547    |
| Interest cost                                       | 1,649     | 1,055     |
| Actuarial gains/losses                              | (180,259) | (30,970)  |
| Contributions                                       | (18,966)  | (19,000)  |
| At the end of the year                              | (27,771)  | 152,878   |
| Composition of plan assets:                         |           |           |
| Equities  | 145,421   | 178,372   |
| Bonds   | 807,811   | 985,920   |
| Property  | 1,136     | 965       |
| Alternatives  | 129,222   | 170,979   |
| Other   | 4,884     | 20,105    |
| Total plan assets                                   | 1,088,474 | 1,356,341 |
|   | 2022<br>€ | 2021<br>€ |
| Present value of plan assets / (liabilities)        | 27,771    | (152,878) |
| Net pension scheme asset / (liability)              | 27,771    | (152,878) |

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

# 13. Pension commitments (continued)

Closing defined benefit obligation

| The amounts recognised in profit or loss are as follows:   | 2022<br>€                      | 2021<br>€                  |
|--|--------------------------------|----------------------------|
| Current service cost   | 16,927                         | 15,547                     |
| Losses on curtailments and settlements   | 1,649                          | 1,055                      |
| Total  | 18,576                         | 16,602                     |
| The amounts recognised in the statement of comprehensive income is an actuloss of €30,970).  Reconciliation of fair value of plan liabilities were as follows: | uarial loss of €1<br>2022<br>€ | 80,259 (2021;<br>2021<br>€ |
| Opening defined benefit obligation   | (1,509,219)                    | (1,469,419)                |
| Current service cost   | (16,927)                       | (15,547)                   |
| Contributions by scheme participants   | -                              | (1,817)                    |
| Actuarial gains and (losses)   | 453,452                        | (42,917)                   |
| Interest cost  | (17,188)                       | (8,729)                    |
| Benefits paid  | 29,210                         | 29,210                     |

**(1,060,672)** (1,509,219)

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

# 13. Pension commitments (continued)

Reconciliation of fair value of plan assets were as follows:

|                                      | 2022<br>€ | 2021<br>€ |
|--------------------------------------|-----------|-----------|
| Opening fair value of scheme assets  | 1,356,341 | 1,283,173 |
| Actuarial gains and (losses)         | (273,193) | 73,887    |
| Contributions by employer            | 18,966    | 19,000    |
| Contributions by scheme participants | -         | 1,817     |
| Actuarial losses                     | 15,539    | 7,674     |
| Benefits paid                        | (29,210)  | (29,210)  |
|                                      | 1,088,443 | 1,356,341 |

The cumulative amount of actuarial gains and losses recognised in the Statement of Comprehensive Income was €NIL (2021 - €NIL).

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

# 13. Pension commitments (continued)

Principal actuarial assumptions at the Statement of Financial Position date (expressed as weighted averages):

|                            | <b>2022</b><br>% | 2021<br>% |
|----------------------------|------------------|-----------|
| Discount rate              | 3.75             | 1.15      |
| Future salary increases    | N/A              | 2.75      |
| Future pension increases   | 1.47-2.45        | 1.20-2.00 |
| Inflation assumption       | 2.45             | 2.00      |
| Mortality rates            |                  |           |
| - for a male aged 65 now   | 23.4             | 23.3      |
| - for a female aged 65 now | <u>25.7</u>      | 25.6      |

Amounts for the current and previous four periods are as follows:

Defined benefit pension schemes

|  | 2022<br>€            | 2021<br>€          |
|--|----------------------|--------------------|
| Defined benefit obligation   | (1,060,673)          | (1,509,219)        |
| Scheme assets  | 1,088,474            | 1,356,341          |
| Surplus  | 27,801               | (152,878)          |
| Experience adjustments on scheme liabilities Experience adjustments on scheme assets | 453,452<br>(273,193) | (42,917)<br>73,887 |
|  | 180,259              | 30,970             |

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

## 14. Commitments under operating leases

At 31 December 2022 the Company had future minimum lease payments due under non-cancellable operating leases for each of the following periods:

|  | 2022<br>€ | 2021<br>€ |
|--|-----------|-----------|
| Not later than 1 year                        | 161,540   | 161,540   |
| Later than 1 year and not later than 5 years | 138,729   | 300,269   |
|  | 300,269   | 461,809   |

This operating lease relates to the rental of premises which are the company's registered office.

## 15. Tangible fixed assets

| Cost or valuation                   |                | Fixtures and fittings -Pear se Street € | Total<br>€ |
|-------------------------------------|----------------|---|------------|
|                                     |                |   |            |
| At 1 January 2022                   | 1,121,087      | 635,114                                 | 1,756,201  |
| Additions                           | 210,848        | -                                       | 210,848    |
| At 31 December 2022                 | 1,331,935      | 635,114                                 | 1,967,049  |
| Depreciation                        |                |   |            |
| At 1 January 2022                   | 971,708        | 635,114                                 | 1,606,822  |
| Charge for the year on owned assets | 121,966        | -                                       | 121,966    |
| At 31 December 2022                 | 1,093,674      | 635,114                                 | 1,728,788  |
| Net book value                      |                |   |            |
| At 31 December 2022                 | 238,261        | <u> </u>                                | 238,261    |
| At 31 December 2021                 | <u>149,379</u> | ·                                       | 149,379    |

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

| 16. |  | assets |
|-----|--|--------|
|     |  |        |
|     |  |        |

| 16. | Financial assets  |                   |                   |
|-----|---|-------------------|-------------------|
|     |   | F                 | Profit Bonds<br>€ |
|     | Cost or valuation   |                   |                   |
|     | At 1 January 2022   |                   | 179,085           |
|     | Revaluations  |                   | (30,661)          |
|     | At 31 December 2022   | -<br>-            | 148,424           |
|     | Financial assets available for sale are held at fair value through profit and loss in an active market. | s, using quoted I | market prices     |
| 17. | Debtors   |                   |                   |
|     |   | 2022<br>€         | 2021<br>€         |
|     | Trade debtors   | 254,981           | 107,111           |
|     | Other debtors   | -                 | -                 |
|     | Prepayments   | 120,931           | 127,715           |
|     | Accrued income  | 31,111            | 45,546            |
|     |   | 407,023           | 280,372           |
|     |   |                   |                   |
| 18. | Cash and cash equivalents   |                   |                   |
|     |   | 2022<br>€         | 2021<br>€         |
|     | Cash at bank and in hand  | 3,241,134         | 4,098,834         |
|     |   | 3,241,134         | 4,098,834         |

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

## 19. Creditors: Amounts falling due within one year

|                                    | 2022<br>€ | 2021<br>€ |
|------------------------------------|-----------|-----------|
| Trade creditors                    | 43,191    | -         |
| Amounts owed to group undertakings | 656       | 781       |
| Taxation and social insurance      | 51,323    | 73,413    |
| Other creditors                    | 483       | -         |
| Accruals                           | 225,378   | 300,669   |
| Deferred income                    | 923,781   | 988,177   |
|                                    | 1,244,812 | 1,363,040 |

The terms in relation to trade creditors and accruals are based on the underlying contracts. Amounts owed to group undertaking and all other amounts included within creditors not covered by specific note disclosures are unsecured, interest free and repayable on demand.

#### 20. Government Grants

## Income from government grants comprise of:

Performance related grants made by Solas to fund the delivery of the Apprenticeship programme. The amount of such grants received in the year amounted to €902,157 (2021: €893,159).

See the split of the government grants by department below:

| Type of grant                                  | Restricted € | Conditions   | 2022<br>€ | 2021<br>€ |
|--|--------------|--------------|-----------|-----------|
| Solas Coordinating funding Performance related | Yes          | As outlined* | 534,717   | 685,904   |
| Solas Collaborator funding Performance related | Yes          | As outlined* | 367,440   | 207,255   |
|  |              |              | 902,157   | 893,159   |

<sup>\*</sup>Performance Conditions; As outlined in a service level agreement

All grants and income from the government where performance conditions were attached were classified within income in the statement of financial activity. Total grants where performance conditions were imposed was €902,157 (2021: €893,159). Where the grants have no performance conditions they are classified within income. The total amount of government grants receivable in the year where no performance conditions were attached was €Nil (2021: €Nil). The total amount of restricted income from grants in the year was €902,157 (2021: €893,159).

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

#### 21. Summary of funds

| Fired Dalay and beautiful forward at lawyers       | Accumulated<br>Funds<br>Restricted<br>€ | Accumulated<br>Funds<br>Unrestricted<br>€ | Total 2022<br>€ | 2021<br>€   |
|--|---|---|-----------------|-------------|
| Fund Balances brought forward at January 1st, 2022 | 78,732                                  | 3,113,020                                 | 3,191,752       | 2,785,846   |
| Income   | 902,157                                 | 3,093,204                                 | 3,995,261       | 4,508,349   |
| Expenditure  | (980,889)                               | (3,538,021)                               | (4,518,910)     | (4,154,397) |
| Other losses/gains                                 | -                                       | 149,598                                   | 149,598         | 51,954      |
|  |   |   |                 |             |
| As at 31 December 2022                             |   | 2,817,801                                 | 2,817,801       | 3,191,752   |

The directors consider that the level of unrestricted reserves of €2,817,801 is sufficient to meet the working capital requirements related to projected expenditure.

#### 22. Unrestricted Reserves

The unrestricted reserves represents cumulative gains and losses recognised.

#### 23. Contingent liabilities

The company had no contingent liabilities at the financial year end (2021; €NIL).

### 24. Related party transactions

The Company has availed of the exemption provided in FRS 102, Section 33, "Related Party Disclosures", not to disclose transactions entered into with fellow group companies that are wholly owned within the group of companies of which the company is a wholly owned member.

The directors do not receive any remuneration from the company with the exception of vouched expenses, which are reimbursed by the Company for travel and subsistence costs they incur while carrying out their duties. During 2022, expenses totalling €8,266 (2021: €148), were reimbursed by the company for the directors.

## 25. Post balance sheet events

There have been no significant events affecting the Company since the year end.

## 26. Controlling party

The parent company of The Institute of Accounting Technicians of Ireland is Chartered Accountants Ireland.

#### 27. Approval of financial statements

The board of directors approved these financial statements for issue on 11 May 2023.